INPROCAP

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Innovation Procurement for **BIG SCIENCE ORGANISATIONS**

Addressing unmet needs by working with industry and Industrial Liaison Officers to develop solutions, manage risk and build long-term capability.

WHEN TO CONSIDER INNOVATION PROCUREMENT

- The need cannot be met by existing solutions.
- Specifications cannot be fully defined at the outset.
- R&D or co-development may be required to achieve the solution.
- Market engagement is needed to understand capabilities and options.
- Better value and performance can be achieved.

POSSIBLE APPROACHES

Preliminary Market Consultation
Explore the market and shape your understanding of options.

PCP (Pre-Commercial Procurement)
Co-develop and test solutions before commercial deployment.

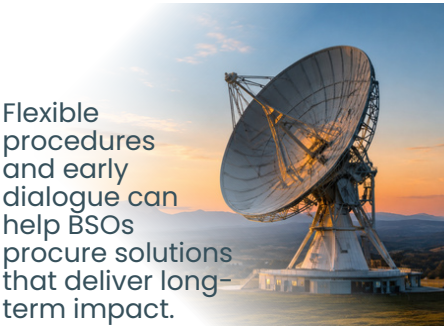
PPI (Public Procurement of Innovative Solutions)
Procure innovative solutions that are ready to deploy.

Innovation Partnership
Partner with industry to develop and deploy innovative solutions.

Competitive Dialogue
Engage in dialogue with qualified bidders to refine solutions and proposals

KEY SUCCESS FACTORS

- Define clear functional needs and desired outcomes.
- Engage the market early and continuously.
- Share risks proportionately and transparently.
- Manage intellectual property (IPR) and confidentiality.
- Build strong collaboration with ILOs and industry partners.



Flexible procedures and early dialogue can help BSOs procure solutions that deliver long-term impact.

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