INPROCAP

Funded by the European Union

INDUSTRIAL LIAISON OFFICERS

The bridge between Big Science and Industry

Industrial Liaison Officers (ILOs) connect the needs of Big Science Organisations with the capabilities of innovative companies. Moreover, they strengthen innovation procurement through market intelligence, brokerage and dialogue.

Core roles

Understand innovation needs	Analyse markets	Identify innovative suppliers	Facilitate dialogue & collaboration	Support effective innovation procurement

How ILOs add value

Big Science Organisations
Define challenges and outcomes

→

Industrial Liaison Officers
Bridge the gap through market insight, matchmaking & dialogue.

→

Innovative companies
Deliver ideas, technology & solutions

Practical Takeaway

Industrial Liaison Officers help turn procurement challenges into collaborative innovation opportunities.

Funded by the European Union

Funded by the European Union. Views and opinions expressed are however those of the author(s) only and do not necessarily reflect those of the European Union or EISMEA. Neither the European Union nor the granting authority can be held responsible for them.